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The Company prepares the financial information included in the presentation in accordance with International Financial Reporting Standards (IFRS). We have included in this presentation certain information reported by the Peruvian Superintendency of Banks, Insurance and Private Pension Fund Administrators (Superintendencia de Banca, Seguros y AFPs, or "SBS") and the Peruvian Securities Commission (Superintendencia del Mercado de Valores, or "SMV") for the Peruvian banking and insurance sector as a whole as well as for individual financial institutions in Peru, including Interbank and Interseguro, our subsidiaries, which report to the SBS and the SMV in accordance with accounting principles prescribed by the SBS ("Peruvian SBS GAAP" or "Local GAAP"). All financial information in this presentation regarding our relative market position and financial performance vis-a-vis the financial services and insurance sectors in Peru are based, out of necessity, on information obtained from SBS and SMV statistics. Information in this presentation regarding our relative market position and financial performance, however, do not include information relating to Inteligo, our subsidiary, as Inteligo is not regulated by and does not report to the SBS or the SMV. In addition, for certain financial information related to our compound annual growth rate we have included such information pursuant to Peruvian SBS GAAP in order to be able to show our growth over a longer period than three years. IFRS differs in certain respects from Peruvian SBS GAAP. Consequently, information presented in this presentation in accordance with Peruvian SBS GAAP or based on information from the SBS or SMV may not be comparable with our financial information prepared in accordance with IFRS.



## Focus on highly attractive financial services businesses



Interbank

99.3%

Interseguro

100.0%

INTELIGO

100.0%

Universal bank with strategic focus on retail banking

Insurance company with strategic focus on life and annuities

Leading provider of wealth management services

- #2 Credit card financing
- #2 Consumer loans in Peru
- #2 Financial stores and ATMs
- #1 Fastest growing bank by net profit: 17.4% '08-'14 CAGR (1)
- #4 Bank by total assets
- #1 ROAE (1)

- #1 Retirement annuities
- Fastest growing insurance company by premiums: 21.5% '08-'14 CAGR
- #3 Life insurance company by premiums and assets
- #1 ROAE

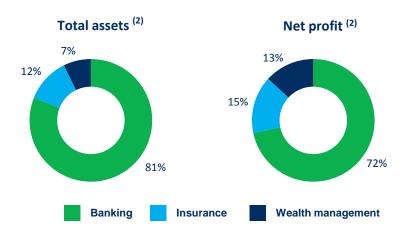
- 22.7% '08-3Q15 AuM + deposits CAGR
- 39.2% '08-'14 net profit CAGR
- 24.3% '08-'14 average ROAE

Source: SBS and Company information as of September 2015.
(1) Ranking among top four Peruvian banks.

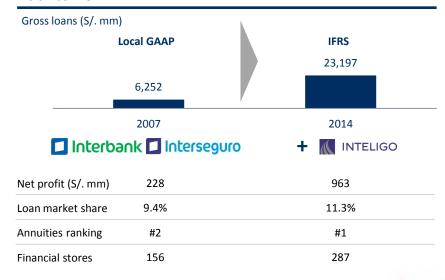
## IFS highlights (IFRS)

|                               | S/. mm        | YoY (%)   |
|-------------------------------|---------------|-----------|
| Total assets                  | 46,895 21.6%  |           |
| Gross loans                   | 26,165 14.3%  |           |
| Total deposits                | 25,715 14.7%  |           |
| Total equity                  | 4,149 3.0%    |           |
| Net Profit (2014)             | 962.5 (1.2%   |           |
| Net Profit (Sep-15)           | 1,017.9 47.29 |           |
| ROAE (2014)                   | 24.6% (220 bp |           |
| ROAE (Sep-15)                 | 31.7%         | +760 bps  |
| NIM                           | 6.2%          | +40 bps   |
| Efficiency Ratio              | 35.6%         | (670 bps) |
| PDL ratio                     | 2.2% +30 bp   |           |
| Dividend Yield <sup>(3)</sup> | 5.1%          | +40 bps   |

#### Contribution by segment (1)



#### **IFS since IPO**



Source: SBS and Company information as of September 2015.

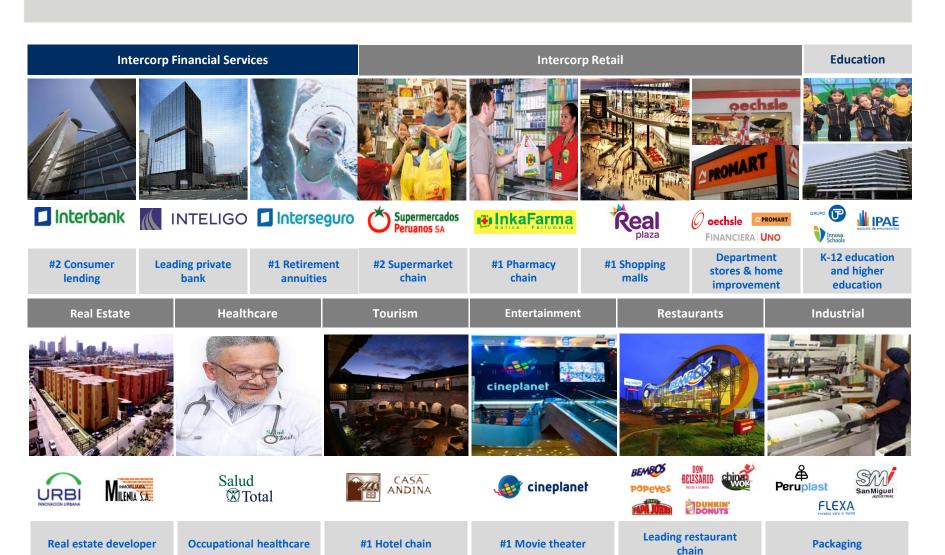
(3)

Contribution before eliminations of intercompany transactions and holding company expenses.

<sup>(2)</sup> Based on assets and net profit for 2014.

Based on historical dividends paid and average price per share for each period.

## IFS is part of one of Peru's leading business groups



## **IFS: Key investment highlights**

1

Peru: highly attractive market

- Top performing economy in Latin America
- Growing middle class with potential for significant wealth creation
- Fast-growing and profitable financial system
- Unique platform to benefit from growth potential
- Leading retail banking platform
- Industry leader in annuities, the fastest-growing insurance product
- High growth wealth management business
- Consistently delivering high growth & profitability
- Track record of sustainable growth
- Demonstrated ability to deliver superior results
- Consistently outperforming the system

- Clear strategy with strong corporate governance
- Clear strategy
- Experienced management team
- Strong corporate governance

Unique combination of growth, profitability and asset quality

## **IFS: Key investment highlights**

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## Peru: highly attractive market

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## Peru: highly attractive market with a bright future ahead

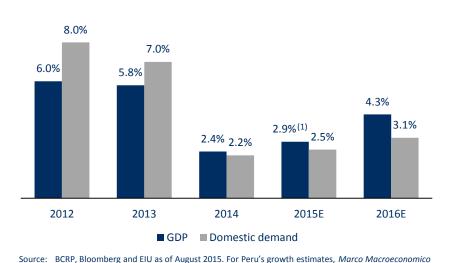
#### 2008-2013: A golden period of fast growth and low inflation



#### ...but the economy is expected to resume dynamism in 2015 and 2016

#### GDP & Domestic demand growth (%)

(1) mean of range: 2.5%-3.3%



Multianual published by the Peruvian Ministry of Economy and Finance as of August 2015.

GDP growth slowed in 2014...

| 2014   |  |  |
|--------|--|--|
| 2.4%   |  |  |
| (2.3%) |  |  |
| 3.6%   |  |  |
| 4.1%   |  |  |
| (3.6%) |  |  |
|        |  |  |

- Lower commodity prices and climatic factors affected primary sector GDP
- Public expenditure dampened by execution delays
- Lower mining production

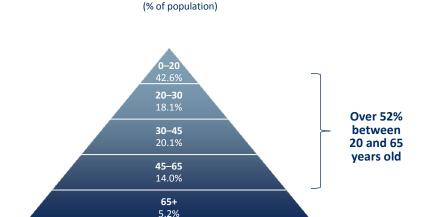
- Better primary sector performance
- Record infrastructure investment
- Expansive fiscal and monetary policies
- Fishing sector recovery, yet expectant to El Niño phenomenon
- Increasing exports, mainly due to mega mining projects (Las Bambas, Constancia)

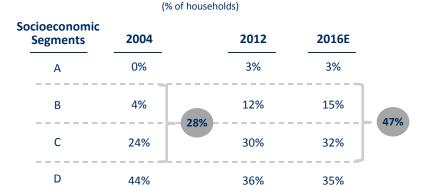


## Growing middle class with potential for wealth creation

#### Peru has a young population with an emerging middle class

Peruvian population by age groups



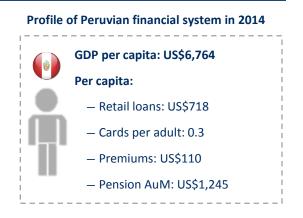


27%

Emerging middle class (1)

#### Peruvian economy reaching the tipping point that transformed Chile in the early 2000's

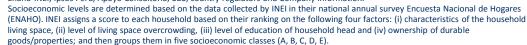
# Profile of Chilean financial system in 2004 GDP per capita: US\$6,172 Per capita: Retail loans: US\$949 Cards per adult: 0.2 Premiums: US\$252 Pension AuM: US\$3,789 Profile of Chilean financial system in 2014 GDP per capita: US\$14,082 Per capita: Retail loans: US\$4,587 Cards per adult: 1.3 Premiums: US\$535 Pension AuM: US\$3,789



19%

16%

Source: Enaho-INEI, Ipsos Peru, Apoyo Consultoria, SBS, country regulators and Company information.



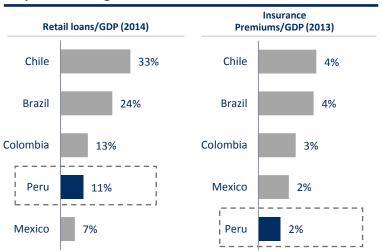


## Profitable financial system with room for further growth

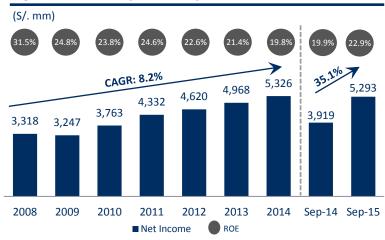
#### Stable gross loans growth and high asset quality



#### Ample room for growth in financial services

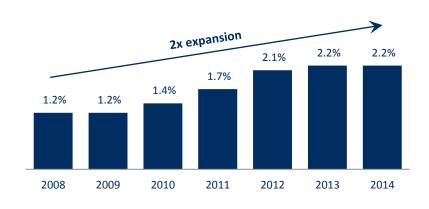


#### High and sustained profitability



#### **Expanding household wealth**

(% of total households with annual investable assets above US\$75,000)



Source: SBS as of September 2015, EIU, INEI, Central Reserve Bank of Peru, local financial regulators and 2014 Swiss Re Sigma Report.

Note: Under Peruvian SBS GAAP.

## **IFS: Key investment highlights**

1

Peru: highly attractive market

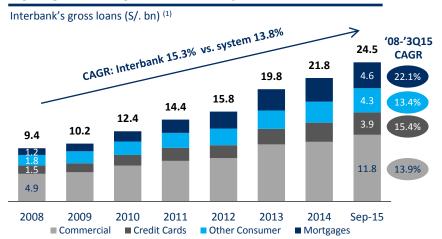
- Top performing economy in Latin America
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## Interbank has experienced sustained healthy growth

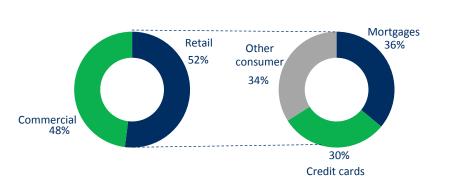
Interbank

#### Higher gross loans growth than the system



#### Strategic focus on retail...

Interbank's performing loans breakdown

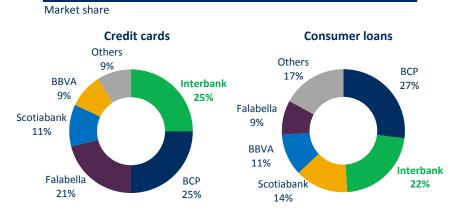


Source: SBS and Company information as of September 2015.

Note: Under Peruvian SBS GAAP.

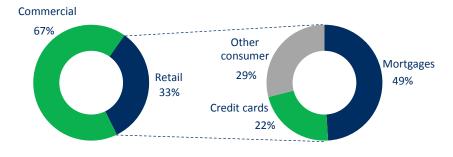
Under IFRS, banking segment's gross loans were S/. 21,791.0 million and S/. 24,555.5 million in December 2014 and September 2015, respectively.

#### Leading position in credit cards and consumer loans



#### ...when compared to the system

System's performing loans breakdown



## Sound risk management leading to strong asset quality



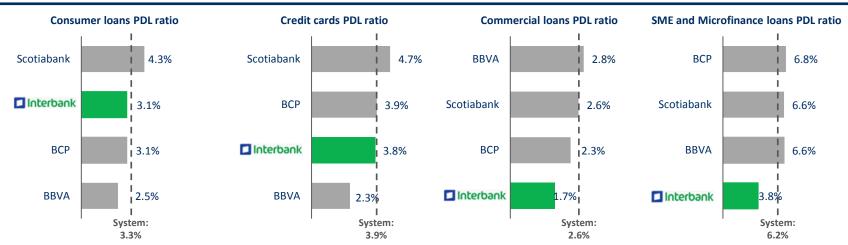
#### Superior asset quality despite focus on retail business



#### Decreasing cost of risk while maintaining high coverage ratios Coverage ratio and cost of risk evolution 283.1% 234.5% 185.6% System coverage Sep-15: 162.6% 3.7% 3.4% 3.0% 2.8% 2.9% 2.6% 2.2% 2.2% 2.4% 2.3% 2.3% 2.1% 2.1% 1.9% 2008 2009 2010 2011 2012 2013 2014 Sep-15

Interbank coverage ratio Interbank cost of risk System cost of risk System cost of risk

#### Superior asset quality in most businesses



Source: SBS and Company information as of September 2015.

Note: Under Peruvian SBS GAAP.

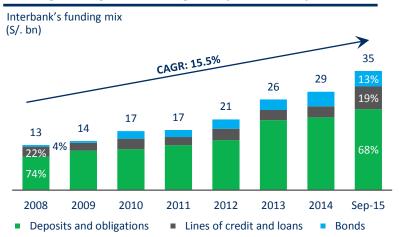
(1) Cost of risk is calculated as provision expense divided by average loans. September 2015 ratio is annualized.



## Diversified funding supported by retail deposit base

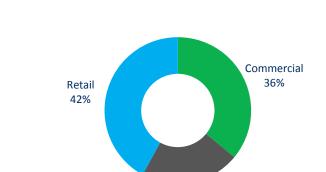


#### Growing funding base with high component of deposits...



#### ...with focus on retail-oriented deposits...

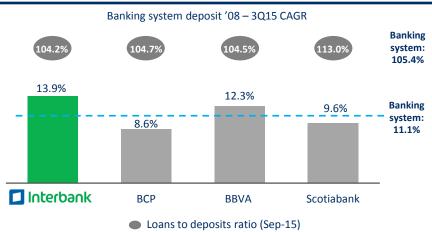
Interbank's deposits breakdown



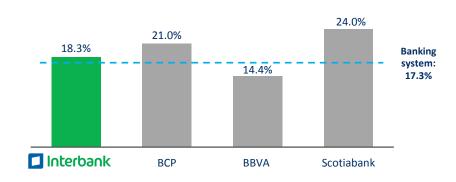
Institutional

22%

#### ...resulting in one of the fastest growing deposit-gathering franchise



Banking system retail deposit YoY growth (Sep-15 vs. Sep-14)



Source: SBS and Company information as of September 2015.

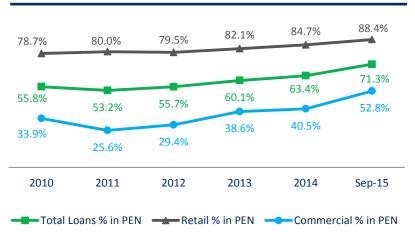
Note: Under Peruvian SBS GAAP.

**☐** Intercorp Financial Services

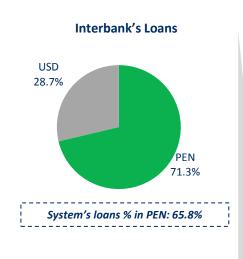
## **Balanced currency mix**

#### Interbank

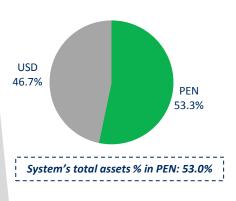
#### Loans by segment & percentage in PEN



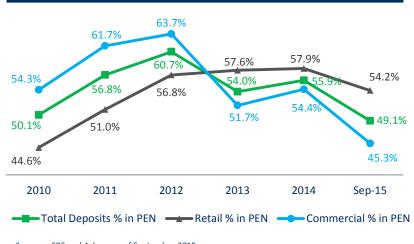
#### **Currency mix 3Q15**



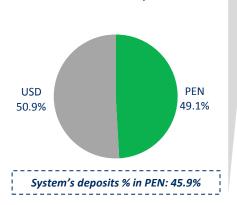
**Interbank's Total Assets** 



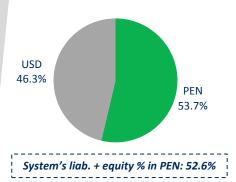
#### Deposits by segment & percentage in PEN



#### **Interbank's Deposits**



Interbank's Liabilities + Equity



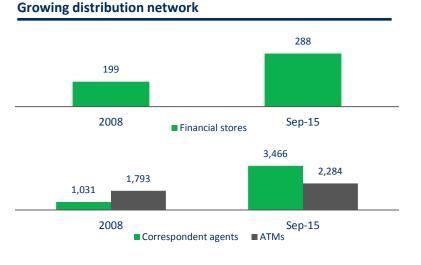
Source: SBS and Asbanc as of September 2015. Note: Under Peruvian SBS GAAP.



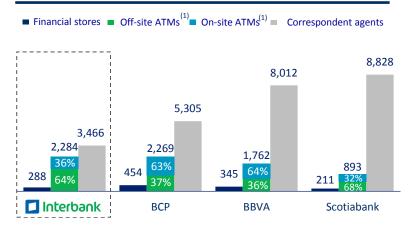
## Convenient and extensive distribution network

## ■ Interbank

#### Open from 9:00am to 9:00pm, Monday to Sunday



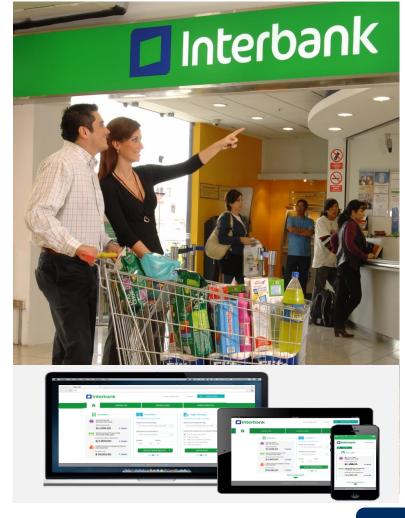
#### **Strategic locations throughout Peru**



Source: SBS and Company information as of September 2015.

Note: ATMs include coin dispensers.

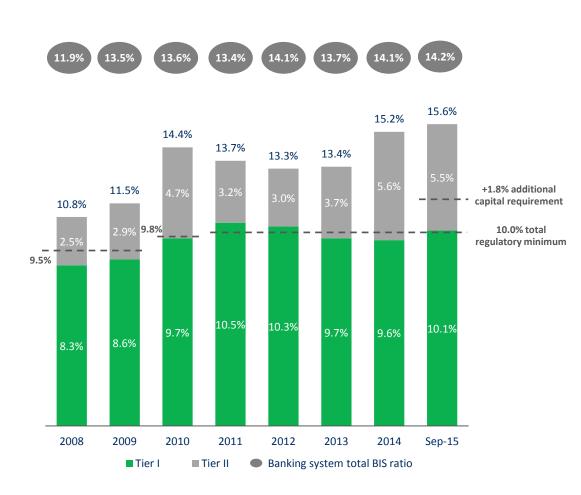
(1) Includes coin dispensers or *Monederos* (463).



## **Solid capitalization levels**

Interbank

#### **BIS** ratio evolution



## Sound regulatory environment

- SBS has adopted Basel II since 2008
- SBS approved implementation of Basel III (first set) between 2012 and 2016:
  - Additional capital based on risk profile
  - Higher risk-weighting for certain products
  - Gradual implementation over five years
- SBS is expected to gradually adopt a full set of Basel III starting 2016

Source: SBS and Company information as of September 2015.

Note: Under Peruvian SBS GAAP.

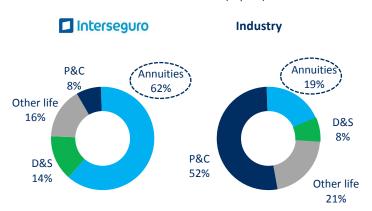


# Interseguro is the industry leader in the fastest-growing insurance product...

Interseguro

#### Strategic focus in annuities...





#### Undisputed market leadership in annuities...

Own network of 410 specialized agents located throughout Peru

151 agents specialized in annuities

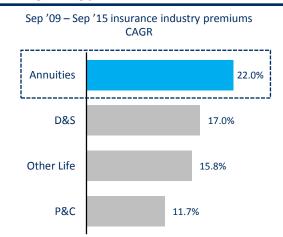


Source: SBS, SMV and company information as of September 2015.

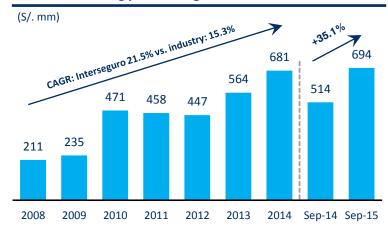
Note: Under Peruvian SBS GAAP.

By the year-end 2014, Interseguro subscribed a two-year contract of disability and survivorship insurance related to the Private Pension System for the period 2015-2016. Premiums under this contract are totally reinsured.

#### ... the fastest growing product



#### ... and outstanding premiums growth





## ...achieving solid investment returns

## Interseguro

#### Differentiated investment approach



Experienced investment team and innovative approach



Portfolio diversification to reduce volatility and increase profitability via:

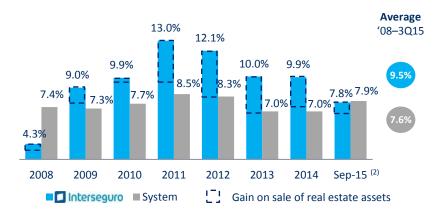
- Foreign equity investments in low beta companies
- Alternative investments such as real estate assets in Peru



No bond acquired by Interseguro has ever defaulted

#### Higher investment returns compared to the industry

Historical portfolio returns (ROI – Peruvian SBS GAAP) (1)



SMV and Company information as of September 2015

Under Peruvian SBS GAAP. Note:

Investment returns in IFRS were 9.3%, 8.2% and 7.9% for 2013, 2014 and Sep 2015 (YTD).

(2)Annualized.

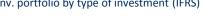
(3)

Indexed to inflation.

#### Strategic asset allocation

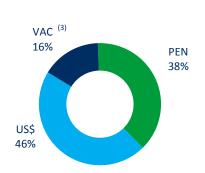






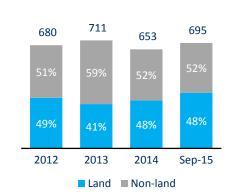






#### High quality real estate portfolio

Investment property (IFRS) (S/. mm)



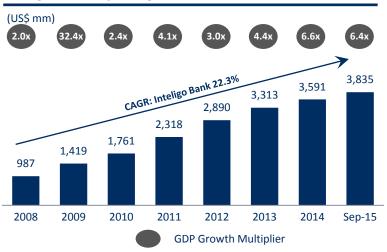
- Synergies from relationship with Intercorp Peru's real estate arm
- Significant opportunities for land development



## Inteligo: High growth wealth management business

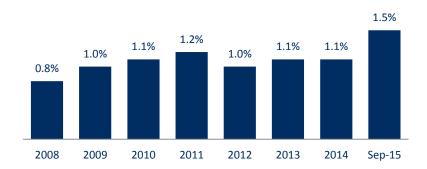


#### Strong AUM + deposits growth...



#### ...and high profitability...

Fees / Avg. AUM



Source: SBS and company information as of September 2015.

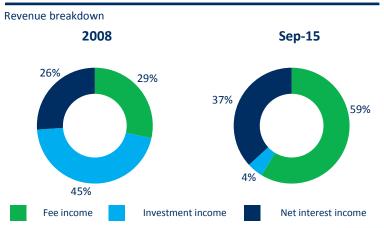
Note: Data presented for Inteligo Bank.

## **✓**

## Poised to benefit from wealth creation in Peru, driven by GDP per-capita income growth

- Serves 3,000 clients with focus on high net worth individuals with investable assets between US\$0.5 and US\$10 million
- Increasingly well recognized brand in the market

#### ...supported by increasing fee and net interest income





## **IFS: Key investment highlights**

1

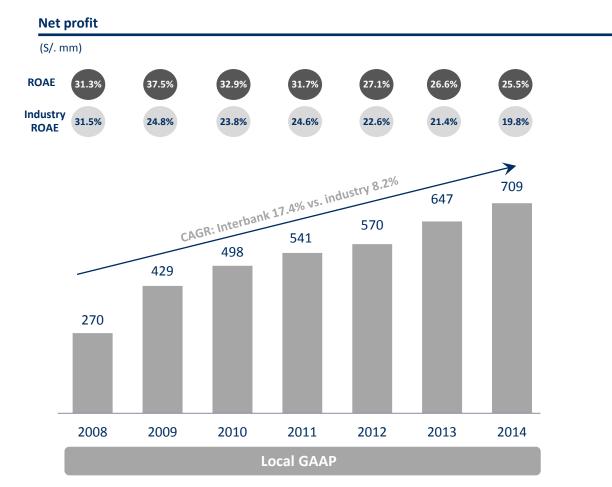
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## Interbank: High profitability leading to solid earnings generation





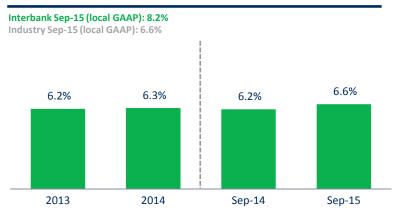


Source: SBS and Company information as of September 2015.

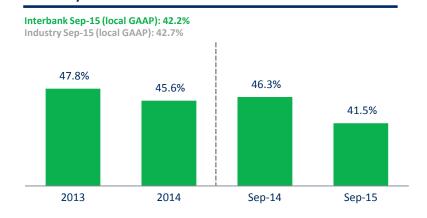
## Interbank: High profitability leading to solid earnings generation



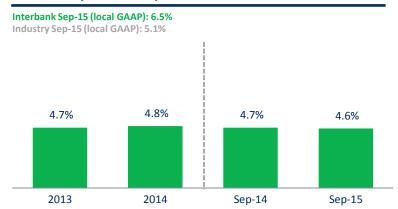
#### NIM



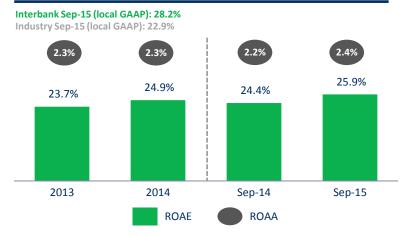
## Efficiency (1)



#### NIM net of provision expense



#### **ROAE**



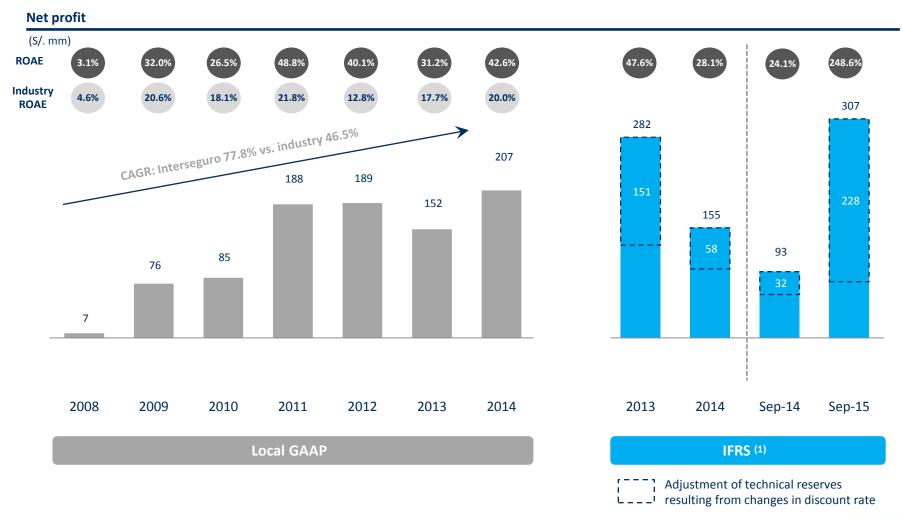
Source: SBS as of September 2015 for local GAAP figures and IFRS figures for Interbank's 2013 to 2015 ratios evolution.

(1) Efficiency ratio is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus other income.



## Interseguro: High profitability leading to solid earnings generation



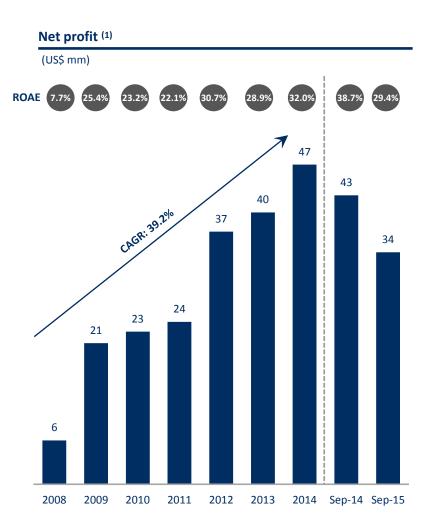


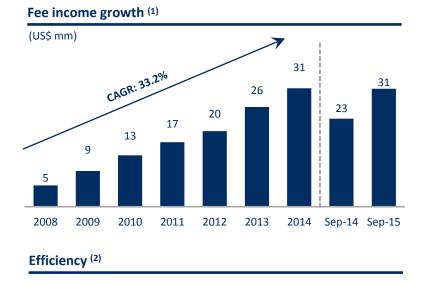
Source: SMV and company information as of September 2015.

<sup>(1)</sup> Net profit increased due to releases of technical reserves resulting from increases in discount rate of S/. 151mm, S/. 58mm and S/. 228mm for 2013, 2014 and September 2015, respectively.

## Inteligo: High profitability leading to solid earnings generation









Source: SBS and company information as of September 2015.

Figures for Inteligo Bank.

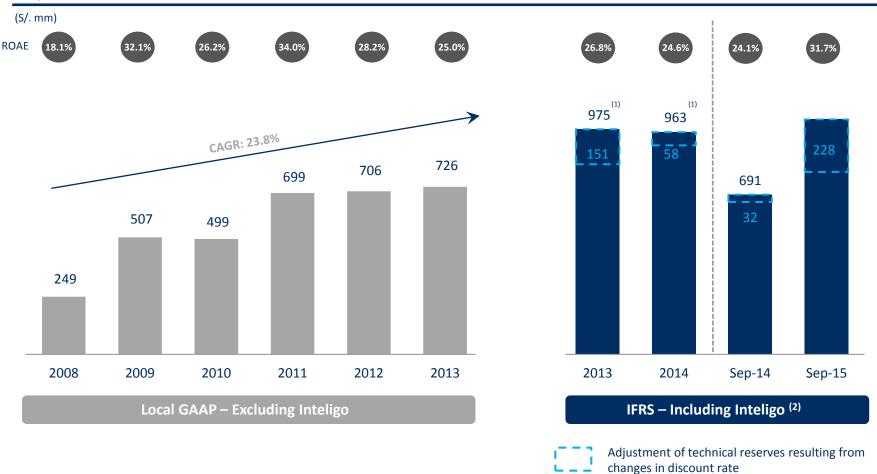
(2) Efficiency ratio for Inteligo Group is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus other income.



## IFS consistently delivering growth and profitability

## **☐** Intercorp Financial Services





Source: SBS and Company information as of September 2015.

(2)

(1) Excluding non-recurring items, net profit for IFS was S/. 899mm and S/. 969mm for 2013 and 2014, respectively.

Net profit increased due to releases of technical reserves resulting from increases in discount rate of S/. 151mm, S/. 58mm, S/. 32mm and S/. 228mm for 2013, 2014, September 2014 and September 2015, respectively.

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- Track record of sustainable growth
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- Consistently outperforming the industry

- Clear strategy with strong corporate governance
- Clear strategy
- Experienced management team
- Strong corporate governance

## Clear strategy: speed, convenience and customer experience

Customer centric
World class CRM

Omni-channel / Digital
Sales and convenience

Strong culture

#### Strategic imperative

Strengthen leadership in core products

Improve market presence in attractive businesses

Increase profitability with focus on crossselling

#### **Driver: Low penetration**

- Expand retail customer base, leverage Inteligo's platform
- Consolidate position in credit cards, payroll loans and corporate banking
- Maintain leadership in annuities

#### **Driver: Increase market share**

- Mortgages, consumer loans, payroll and retail deposits
- Small & medium corporates
- Bancassurance, on-shore wealth management

#### **Driver: Leverage platform and efficiency**

- Increase use of ADC for sales, service and payment
- Deepen cross-selling across 2MM+ customer base
- Leverage Intercorp platform for synergies

# **Experienced management team and strong corporate governance**

#### Experienced and well-recognized management team

| Company                                  | Name                    | Position           | Int'l<br>Experience | Years in Sector |
|--|-------------------------|--------------------|---------------------|-----------------|
| Intercorp Financial Services Interbank   | Luis Felipe Castellanos | CEO / CEO          | ✓                   | 17              |
| Intercorp Financial Services Interseguro | Gonzalo Basadre         | Deputy CE<br>/ CEO | 0 🗸                 | 19              |
| Intercorp Financial Services Interbank   | Michela Casassa         | CFO / CFO          | <b>√</b>            | 20              |
| INTELIGO                                 | ,                       | CEO                | ✓                   | 21              |

#### **Strong culture**



Interbank

Top 20 in Peru for the past 13 years, #18 in LatAm<sup>(1)</sup> in 2015





Top 5 in Peru (2) for the past four years, #5 in LatAm in 2015





Top 10 in Peru (3) for the past four years

#### Source: Company information.

- Companies with over 1,000 employees.
- Companies with 250 to 1,000 employees.
- (3) Companies with 30 to 250 employees.
- (4) Independent pursuant to local standards, not NYSE standards.

#### Sound governance practices

BOD with majority of independent members

- IFS: 3 out of 5
- Interbank (4): 7 out of 11
- Interseguro <sup>(4)</sup>: 4 out of 7
- Inteligo Bank (4): 3 out of 7

Strong corporate governance

standards

- Relevant committees
  - Executive
  - Audit
  - Integral risk
  - Executive credit
  - Investments
  - Related party credit
- Highly supervised related party exposure, well below regulatory limits
- Adherence to best practices in accordance with NYSE and SEC standards



## **IFS: Key investment highlights**

1

Peru: highly attractive market

- Top performing economy in Latin America
- Growing middle class with potential for significant wealth creation
- Fast-growing and profitable financial system
- Unique platform to benefit from growth potential
- Leading retail banking platform
- Industry leader in annuities, the fastest-growing insurance product
- High growth wealth management business
- Consistently delivering high growth & profitability
- Track record of sustainable growth
- Demonstrated ability to deliver superior results
- Consistently outperforming the industry

- Clear strategy with strong corporate governance
- Clear strategy
- Experienced management team
- Strong corporate governance

Unique combination of growth, profitability and asset quality



## **Key financial figures – IFS (IFRS)**

|  | As and for the year ended December 31, |         | Growth / Avg. | As and for the nine months ended Sep. 30, |         | Growth / Avg. |
|--|--|---------|---------------|---|---------|---------------|
| S/. mm   | 2013                                   | 2014    | 2014 vs. 2013 | 2014                                      | 2015    | 2015 vs. 2014 |
| Balance Sheet                                  |  |         |               |   |         |               |
| Total gross loans                              | 20,947                                 | 23,197  | 10.7%         | 22,887                                    | 26,165  | 14.3%         |
| Total assets                                   | 36,179                                 | 40,376  | 11.6%         | 38,564                                    | 46,895  | 21.6%         |
| Total deposits                                 | 22,067                                 | 23,381  | 6.0%          | 22,419                                    | 25,715  | 14.7%         |
| Total equity                                   | 3,712                                  | 4,302   | 15.9%         | 4,028                                     | 4,149   | 3.0%          |
| Income Statement                               |  |         |               |   |         |               |
| Net interest and similar income                | 1,748                                  | 2,040   | 16.7%         | 1,483                                     | 1,769   | 19.2%         |
| Provision for loan losses, net of recoveries   | (377)                                  | (426)   | 12.8%         | (320)                                     | (463)   | 44.9%         |
| Total other income                             | 1,264                                  | 1,244   | -1.6%         | 906                                       | 1,145   | 26.4%         |
| Net Premiums                                   | 559                                    | 676     | 21.0%         | 510                                       | 598     | 17.2%         |
| Adjustment of technical reserves               | (295)                                  | (515)   | 74.7%         | (406)                                     | (260)   | -36.0%        |
| Net claims and benefits incurred               | (174)                                  | (181)   | 4.2%          | (133)                                     | (189)   | 42.3%         |
| Total premiums earned less claims and benefits | 90                                     | (20)    | n.m.          | (28)                                      | 149     | n.m.          |
| Total other expenses                           | (1,471)                                | (1,541) | 4.7%          | (1,133)                                   | (1,299) | 14.6%         |
| Total net profit                               | 975                                    | 963     | -1.2%         | 691                                       | 1,018   | 47.2%         |
| Total recurring net profit                     | 899                                    | 969     | 7.8%          | 691                                       | 1,018   | 47.2%         |
| Key Ratios                                     |  |         |               |   |         |               |
| Net interest margin                            | 5.9%                                   | 6.0%    | 10 bps        | 5.8%                                      | 6.2%    | 40 bps        |
| ROAA (annualized for each interim period)      | 2.9%                                   | 2.5%    | -40 bps       | 2.5%                                      | 3.1%    | 60 bps        |
| ROAE (annualized for each interim period)      | 26.8%                                  | 24.6%   | -220 bps      | 24.1%                                     | 31.7%   | 760 bps       |
| Efficiency ratio (1)                           | 41.5%                                  | 41.4%   | -10 bps       | 42.3%                                     | 35.6%   | -670 bps      |
| Past-due-loan ratio                            | 1.7%                                   | 2.3%    | 60 bps        | 1.9%                                      | 2.2%    | 30 bps        |

Source: Company information.

<sup>(1)</sup> Efficiency ratio is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus other income plus net premiums earned.



## **Key financial figures – By segment (IFRS)**

|  | As and for the year ended December 31, |        | Growth / Avg. | As and for the nine months ended Sep. 30, |        | Growth / Avg. |
|--|--|--------|---------------|---|--------|---------------|
| S/. mm   | 2013                                   | 2014   | 2014 vs. 2013 | 2014                                      | 2015   | 2015 vs. 2014 |
| Banking  |  |        |               |   |        |               |
| Total gross loans                              | 19,841                                 | 21,791 | 9.8%          | 21,602                                    | 24,555 | 13.7%         |
| Total deposits                                 | 20,239                                 | 21,124 | 4.4%          | 20,302                                    | 23,529 | 15.9%         |
| Total net profit                               | 615                                    | 731    | 18.9%         | 522                                       | 648    | 24.2%         |
| Total recurring net profit                     | 558                                    | 738    | 32.1%         | 522                                       | 648    | 24.2%         |
| Net interest margin                            | 6.2%                                   | 6.3%   | 10 bps        | 6.2%                                      | 6.6%   | 40 bps        |
| ROAE (annualized for each interim period)      | 23.7%                                  | 24.9%  | 120 bps       | 24.4%                                     | 25.9%  | 150 bps       |
| Efficiency ratio <sup>(1)</sup>                | 47.8%                                  | 45.6%  | -220 bps      | 46.3%                                     | 41.5%  | -480 bps      |
| Past-due-loan ratio                            | 1.7%                                   | 2.5%   | 80 bps        | 2.0%                                      | 2.3%   | 30 bps        |
| Insurance                                      |  |        |               |   |        |               |
| Net Premiums                                   | 559                                    | 676    | 21.0%         | 510                                       | 598    | 17.2%         |
| Adjustment of technical reserves               | (295)                                  | (515)  | 74.7%         | (406)                                     | (260)  | -36.0%        |
| Net claims and benefits incurred               | (174)                                  | (181)  | 4.2%          | (133)                                     | (189)  | 42.3%         |
| Total premiums earned less claims and benefits | 90                                     | (20)   | n.m.          | (28)                                      | 149    | n.m.          |
| Total net profit                               | 282                                    | 155    | -45.1%        | 93  | 308    | 231.7%        |
| Total net profit ex. discount rate impacts     | 130                                    | 97     | -25.6%        | 61  | 80     | 31.4%         |
| ROAE (annualized for each interim period)      | 47.6%                                  | 28.1%  | n.m.          | 24.1%                                     | 82.9%  | n.m.          |
| Wealth Management                              |  |        |               |   |        |               |
| AUM + Deposits                                 | 9,261                                  | 10,724 | 15.8%         | 10,830                                    | 12,355 | 14.1%         |
| Total net profit                               | 109                                    | 134    | 22.8%         | 119                                       | 103    | -13.4%        |
| Fee income from financial services, net        | 79                                     | 96     | 22.1%         | 70  | 99     | 41.8%         |
| ROAE (annualized for each interim period)      | 26.5%                                  | 28.1%  | 165 bps       | 33.2%                                     | 26.7%  | -650 bps      |

Source: Company information.

<sup>(1)</sup> Efficiency ratio is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus other income.



# Interbank's FY14 net profit bridge to IFRS Local GAAP vs. IFRS

(S/. mm) 12 38 293 287 Cross currency swap Release of loss change from generic unrealized earnings provisions, lower (Local GAAP) to loss depreciation and (IFRS) lower taxes 729 709 Mainly re-classifications of credit card commissions from interest income to fee income, plus deferred income for financial advisory fees

Fee income from financial Net gain on sale of securities

services, net

Reductions

Source: Company information.

Net profit (SBS)

FY14

Gains

Net interest and similar

income

Other (1)

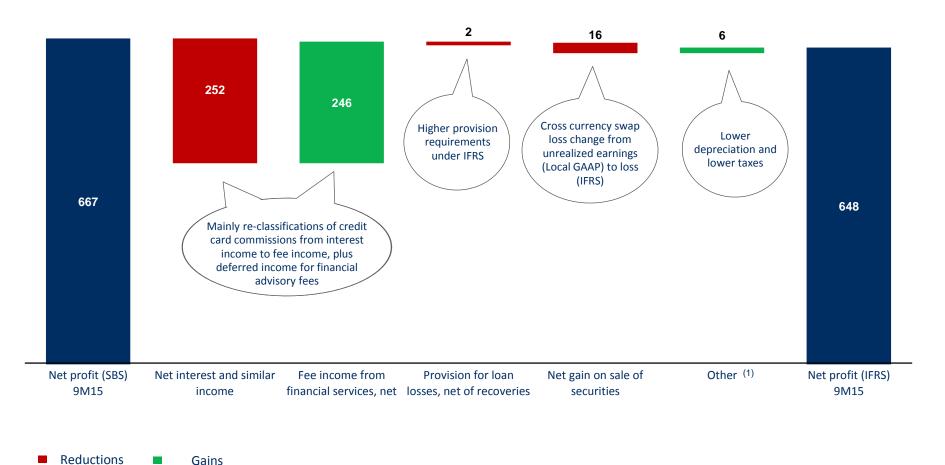
Net Profit (IFRS)

FY14

<sup>(1)</sup> Includes generic provision expenses (S/. 19mm), D&A expenses (S/. 10mm) and taxes (S/. 9mm).

# Interbank's 9M15 net profit bridge to IFRS Local GAAP vs. IFRS

(S/. mm)

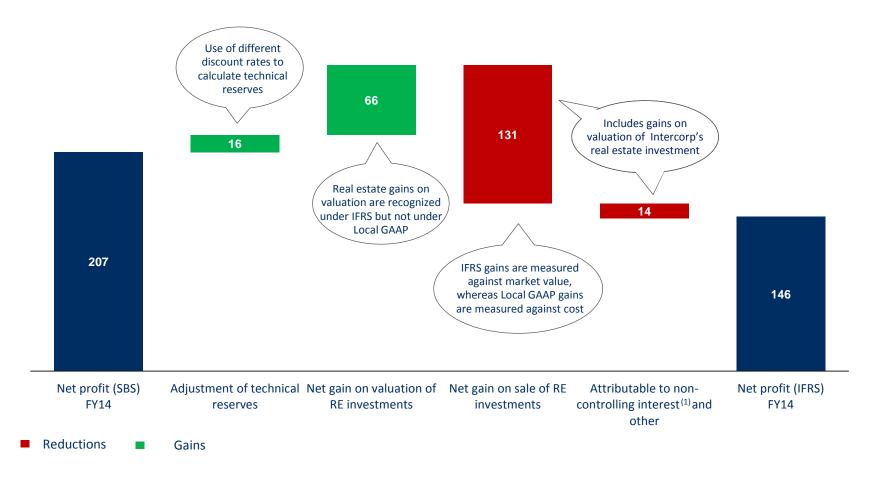


Source: Company information.

Includes D&A expenses (S/. 6.1mm) and taxes (S/. 0.3mm).

# Interseguro's FY14 net profit bridge to IFRS Local GAAP vs. IFRS

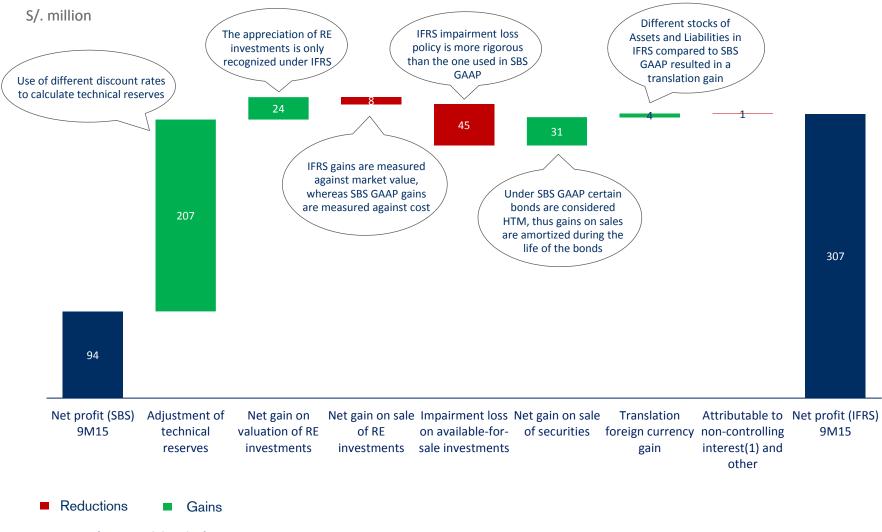
(S/. mm)



Source: Company information. Excludes reclassifications.

<sup>(1)</sup> Starting September 2014, Interseguro began consolidating a real estate investment shared by Interseguro and Intercorp Real Estate Inc, a subsidiary of Intercorp Peru Ltd. Intercorp RE's part is then reported as attributable to non-controlling interest.

# Interseguro's 9M15 net profit bridge to IFRS Local GAAP vs. IFRS



Source: Company information. Excludes reclassifications.

Starting September 2014, Interseguro began consolidating a real estate investment shared by Interseguro and Intercorp Real Estate Inc, a subsidiary of Intercorp Peru Ltd. Intercorp RE's part is then reported as attributable to non-controlling interest.



## Intercorp Financial Services