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Investor Presentation

March 2016

Exploita

Intercorp Financial Services

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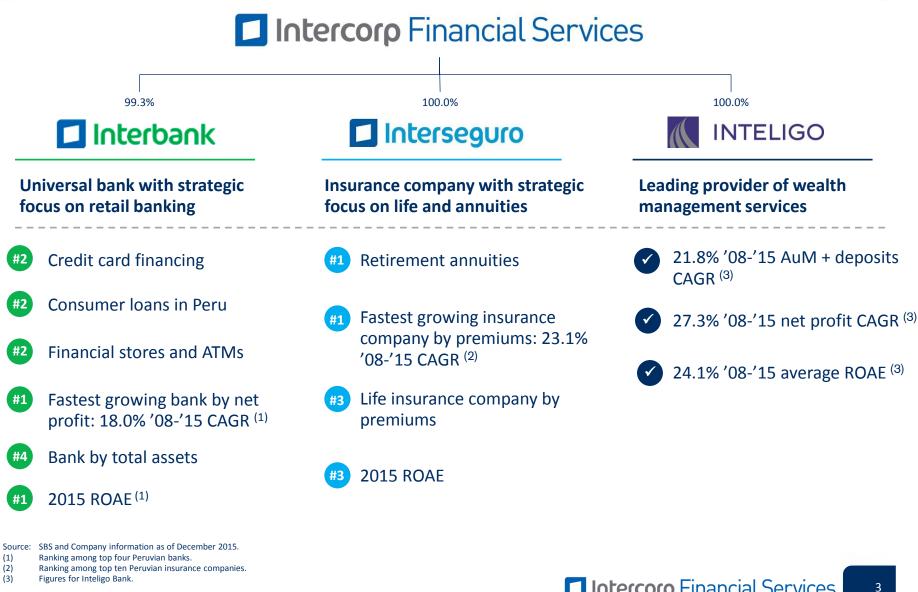
This presentation contains certain statements and estimates provided by the Company with respect to the anticipated future performance of the Company. Such forward-looking statements reflect the Company's current expectations or beliefs concerning future events, and actual results of operations may differ materially from historical results or current expectations in such forward-looking statements. Recipients are cautioned that any such forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors, including those relating to the consolidated operations and business of the Company. These and various other factors may adversely affect the estimates and assumptions on which these forward-looking statements are based, many of which are beyond our control. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of management on future events. Neither the Company nor its advisors, officers, employees, directors or agents, make any representation nor shall assume any responsibility in the event actual performance of the Company differs from what is provided herein. Moreover, the Company, its advisors, officers, employees, directors or agents shall not have any obligation whatsoever to update, correct, amend or adjust this presentation based on information attained or events occurred after its disclosure.

The Company prepares the financial information included in the presentation in accordance with International Financial Reporting Standards (IFRS). We have included in this presentation certain information reported by the Peruvian Superintendency of Banks, Insurance and Private Pension Fund Administrators (Superintendencia de Banca, Seguros y AFPs, or "SBS") and the Peruvian Securities Commission (Superintendencia del Mercado de Valores, or "SMV") for the Peruvian banking and insurance sector as a whole as well as for individual financial institutions in Peru, including Interbank and Interseguro, our subsidiaries, which report to the SBS and the SMV in accordance with accounting principles prescribed by the SBS ("Peruvian SBS GAAP" or "Local GAAP"). All financial information in this presentation regarding our relative market position and financial performance vis-a-vis the financial services and insurance sectors in Peru are based, out of necessity, on information relating to Inteligo, our subsidiary, as Inteligo is not regulated by and does not report to the SBS or the SMV. In addition, for certain financial information related to our compound annual growth rate we have included such information pursuant to Peruvian SBS GAAP in order to be able to show our growth over a longer period than three years. IFRS differs in certain respects from Peruvian SBS GAAP. Consequently, information presented in this presentation in accordance with Peruvian SBS GAAP or based on information from the SBS or SMV may not be comparable with our financial information prepared in accordance with IFRS.

IFS Overview

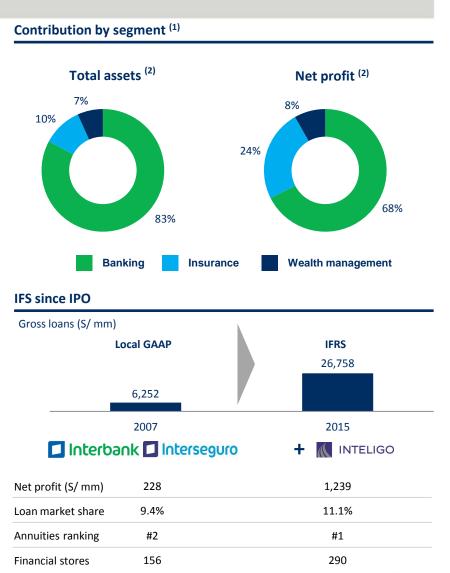
Interbank

Focus on highly attractive financial services businesses



IFS highlights (IFRS)

	S/ mm	YoY (%)
Total assets	50,001	23.8%
Gross loans	26,758	15.3%
Total deposits	28,488	21.8%
LDR	93.9%	(530 bps)
Total equity	4,461	3.7%
Net Profit	1,239	28.7%
ROAE	28.7%	+410 bps
ROAA	2.8%	+30 bps
NIM	5.8%	+10 bps
Efficiency Ratio	36.5%	(490 bps)
PDL ratio	2.2%	-10 bps
Dividend Yield ⁽³⁾	5.1%	n.m.



Source: SBS and Company information as of December 2015.

(1) Contribution before eliminations of intercompany transactions and holding company expenses.

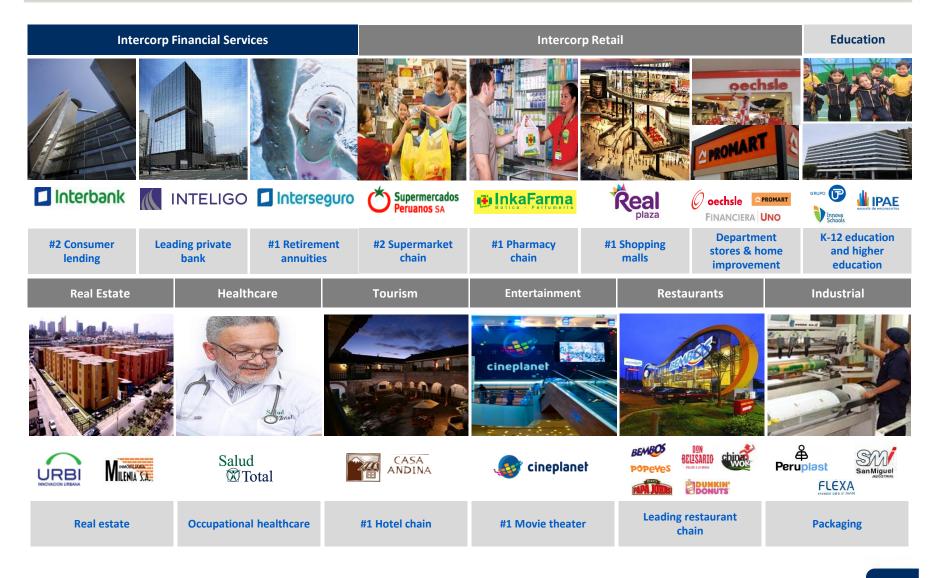
(2) Based on assets and net profit for 2015.

(3) Based on historical dividends paid and average price per share for 2014.

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IFS is part of one of Peru's leading business groups



IFS: Key investment highlights

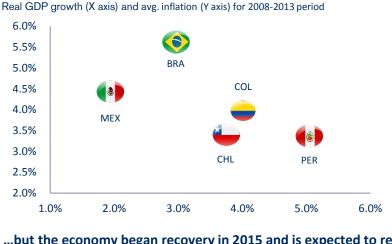
1 Peru: highly attractive market	 Top performing economy in Latin America Growing middle class with potential for significant wealth creation Fast-growing and profitable financial system
2 Unique platform to benefit from growth potential	 Leading retail banking platform Industry leader in annuities, the fastest-growing insurance product High growth wealth management business
3 Consistently delivering high growth & profitability	 Track record of sustainable growth Demonstrated ability to deliver superior results Consistently outperforming the system
4 Clear strategy with strong corporate governance	 Clear strategy Experienced management team Strong corporate governance

Unique combination of growth, profitability and asset quality

IFS: Key investment highlights

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Peru: highly attractive market



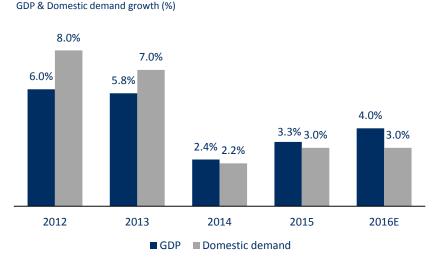
2008-2013: A golden period of fast growth and low inflation

GDP growth slowed in 2014...

Growth (%)	2014
Real GDP	2.4%
Primary sector GDP	(2.1%)
Non-primary sector GDP	3.6%
Private consumption	4.1%
Public investment	(2.0%)

- Lower commodity prices and climatic factors affected primary sector GDP
- Public expenditure dampened by execution delays
- Lower mining and fishing production

...but the economy began recovery in 2015 and is expected to resume dynamism in 2016



Better primary sector performance

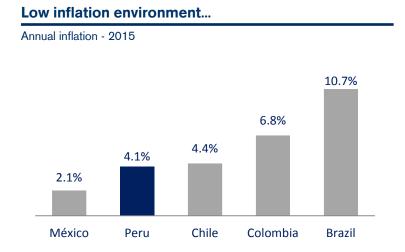
- - Record infrastructure investment
- Expansive fiscal and monetary policies
- Fishing sector recovery, yet expectant to El Niño phenomenon

Increasing exports, mainly due to mega mining projects (Las Bambas, Cerro Verde, Toromocho, Constancia)

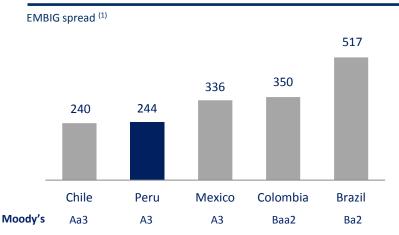
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Source: BCRP, Bloomberg and EIU as of August 2015. For Peru's growth estimates, Inflation Report published by the Peruvian Central Bank as of December 2015.

Peru: top performing economy in Latin America



...attractive country risk profile...



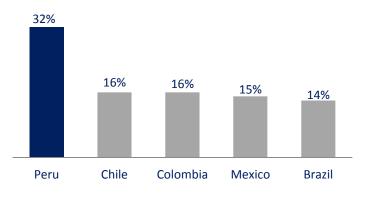
Source: World Bank, Bloomberg, Central Bank of Peru As of Mar 1st 2016.

(1)

...relatively stable currency... (Indexed to 1.0)⁽¹⁾ -Colombia — Chile — Mexico — Brazil — Peru 2.2 1.7 1.2 0.7 2008 2009 2010 2011 2012 2013 2014 2016 2015

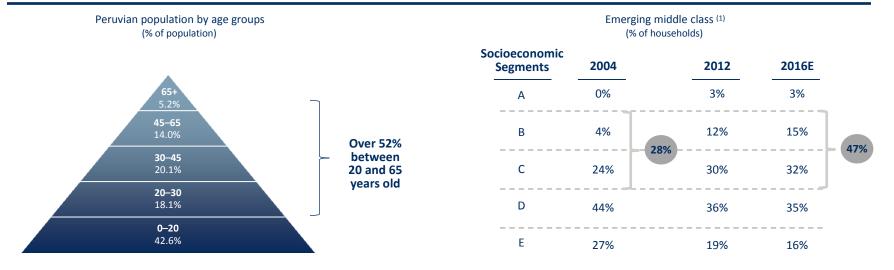
...and high level of reserves

Net international reserves as % of GDP (Feb-16)

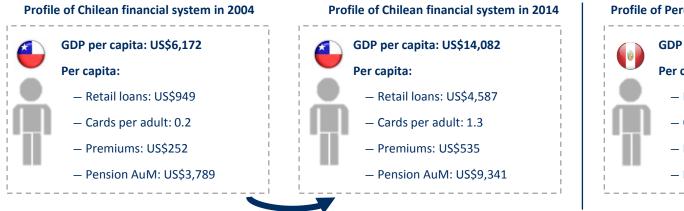


Growing middle class with potential for wealth creation

Peru has a young population with an emerging middle class



Peruvian economy reaching the tipping point that transformed Chile in the early 2000's

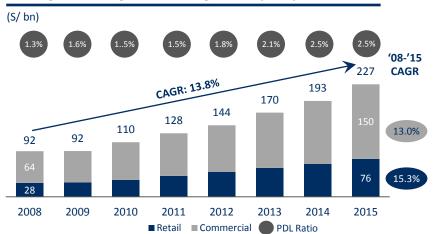


Source: Enaho-INEI, Ipsos Peru, Apoyo Consultoria, SBS, country regulators and Company information.

(1) Socioeconomic levels are determined based on the data collected by INEI in their national annual survey Encuesta Nacional de Hogares (ENAHO). INEI assigns a score to each household based on their ranking on the following four factors: (i) characteristics of the household living space, (ii) level of living space overcrowding, (iii) level of education of household head and (iv) ownership of durable goods/properties; and then groups them in five socioeconomic classes (A, B, C, D, E).

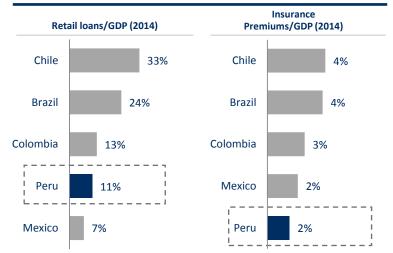


Profitable financial system with room for further growth



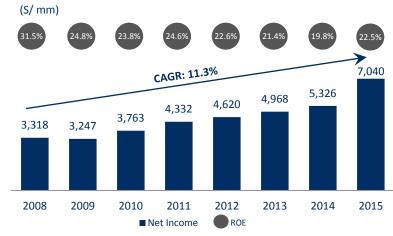
Stable gross loans growth and high asset quality





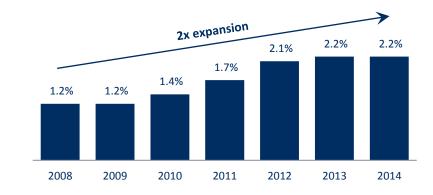
Source: SBS as of December 2015, EIU, INEI, Central Reserve Bank of Peru, local financial regulators and 2015 Swiss Re Sigma Report. Note: Under Peruvian SBS GAAP.





Expanding household wealth

(% of total households with annual investable assets above US\$75,000)

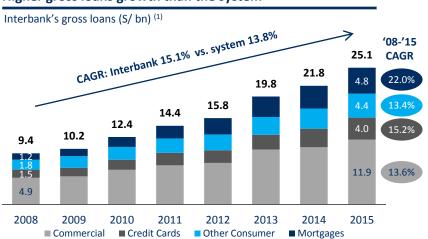


IFS: Key investment highlights

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Interbank has experienced sustained healthy growth

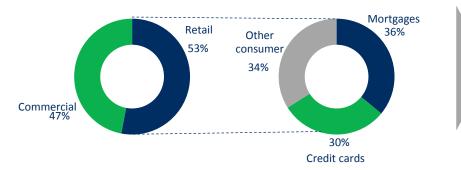
Interbank



Higher gross loans growth than the system

Strategic focus on retail...

Interbank's gross loans breakdown



Source: SBS and Company information as of December 2015.

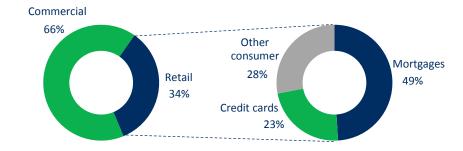
Note: Under Peruvian SBS GAAP.

 Under IFRS, banking segment's gross loans were S/ 21,791.0 million and S/ 25,099.9 million in December 2014 and December 2015, respectively.

Leading position in credit cards and consumer loans Market share **Credit cards Consumer loans** Others Others 11% BCP 18% BCP 26% BBVA 25% 9% Falabella Scotiabank 10% 11% **BBVA** 10% Interbank Interbank 22% Falabella Scotiabank 23% 21% 14%

...when compared to the system

System's gross loans breakdown

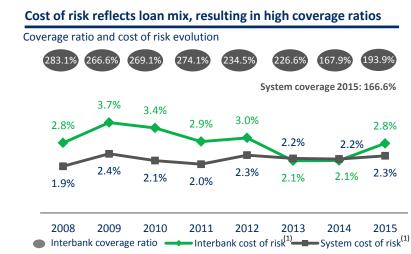


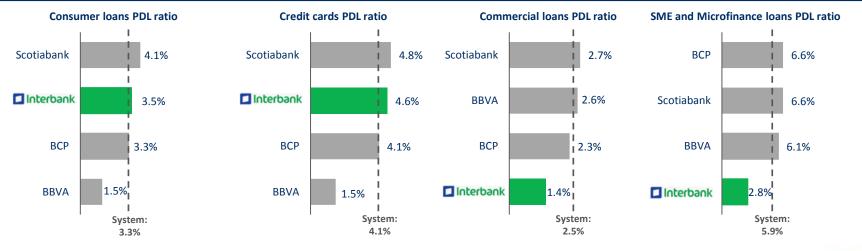
Sound risk management leading to strong asset quality

🗖 Interbank



Balanced asset quality among businesses



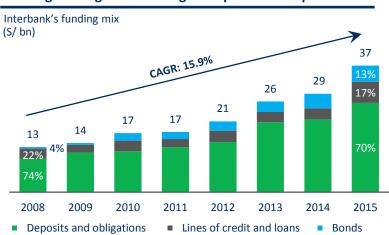


Source: SBS and Company information as of December 2015.

Note: Under Peruvian SBS GAAP.

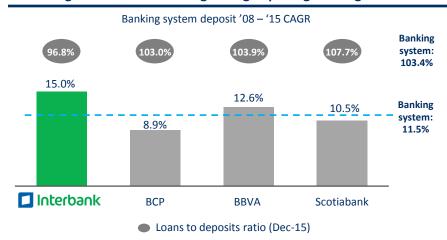
(1) Cost of risk is calculated as provision expense divided by average loans.

Diversified funding supported by retail deposit base



Growing funding base with high component of deposits...

...resulting in one of the fastest growing deposit-gathering franchise



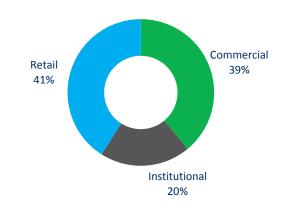
Source: SBS and Company information as of December 2015.

Note: Under Peruvian SBS GAAP.

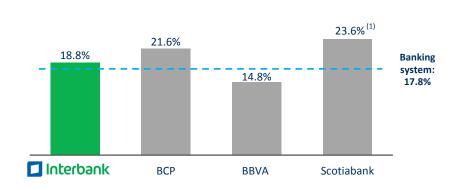
(1) Scotiabank's retail deposits include deposits transferred from Citibank's retail operation.

...with focus on retail-oriented deposits...

Interbank's deposits breakdown

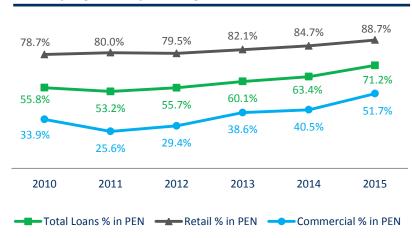


Interbank



Banking system retail deposit 2015 YoY growth

Balanced currency mix

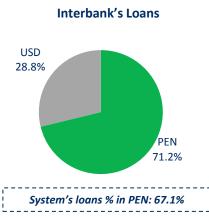


Loans by segment & percentage in PEN

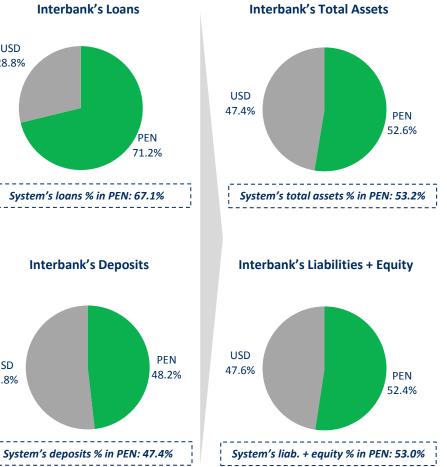


USD

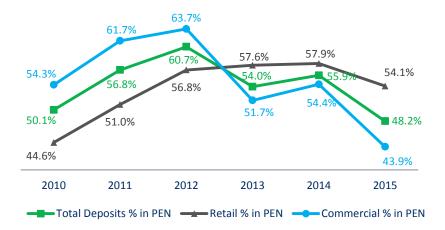
51.8%



Interbank

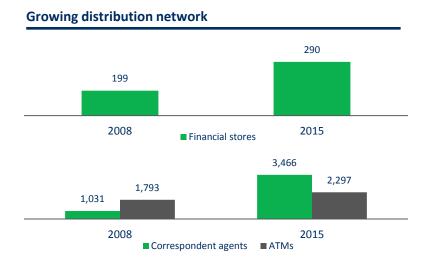


Deposits by segment & percentage in PEN

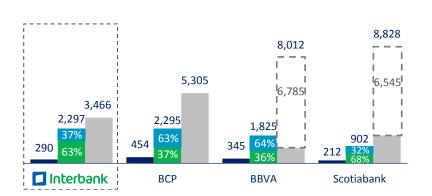


Source: SBS and Asbanc as of December 2015. Under Peruvian SBS GAAP. Note:

Convenient and extensive distribution network



Strategic locations throughout Peru



Financial stores \blacksquare Off-site ATMs⁽¹⁾ \blacksquare On-site ATMs⁽¹⁾ \blacksquare Correspondent agents⁽²⁾

Source: SBS and Company information as of December 2015.

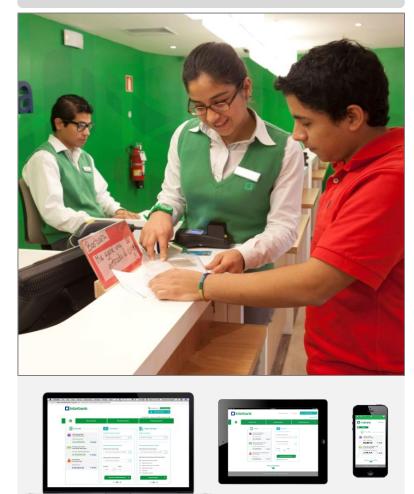
Note: ATMs include coin dispensers. Corresponding agents as of September 2015.

(1) Includes coin dispensers or Monederos (470).

(2) For BBVA and Scotiabank, dotted lines show third-party correspondent agents operated by Kasnet/GloboKas

Open from 9:00am to 9:00pm, Monday to Sunday

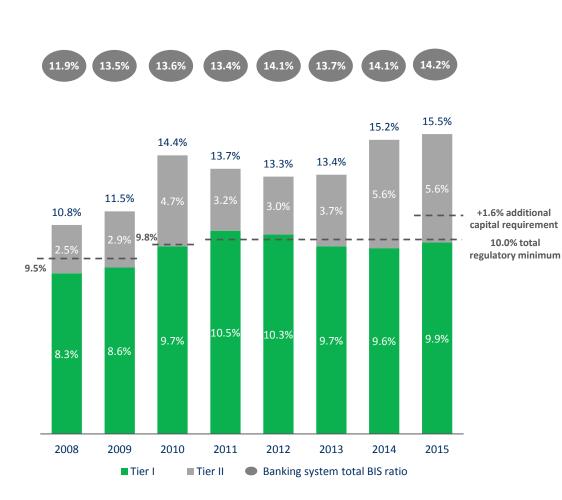
Interbank



Solid capitalization levels

Interbank

BIS ratio evolution

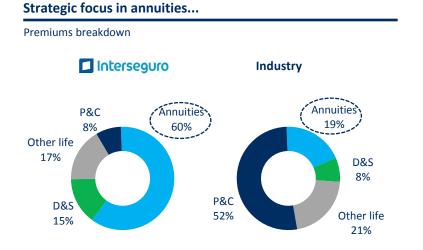


Sound regulatory environment

- SBS has adopted Basel II since 2008
- SBS approved implementation of Basel III (first set) between 2012 and 2016:
 - Additional capital based on risk profile
 - Higher risk-weightings for certain products
 - Gradual implementation over five years
- SBS is expected to gradually adopt a full set of Basel III starting 2017

Interseguro is the industry leader in the fastest-growing insurance product...

🗖 Interseguro



Undisputed market leadership in annuities...

Own network of 413 specialized agents located throughout Peru
 154 agents specialized in annuities



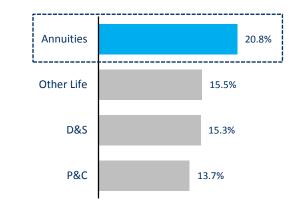
Source: SBS and company information as of December 2015.

Note: Under Peruvian SBS GAAP

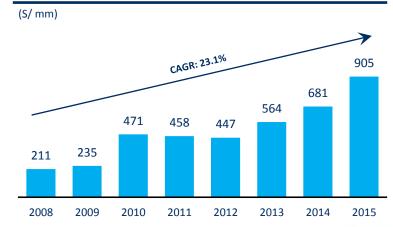
By year-end 2014, Interseguro subscribed a two-year contract of disability and survivorship insurance related to the Private Pension System for the period 2015-2016. Premiums under this contract are totally reinsured.

... the fastest growing product

'08-'15 insurance industry premiums CAGR



... and outstanding premiums growth



...achieving solid investment returns

Differentiated investment approach

- Experienced investment team and innovative approach
- Portfolio diversification to reduce volatility and increase profitability via:
 - Foreign equity investments in low beta companies
 - Alternative investments such as real estate assets in Peru
 - No bond acquired by Interseguro has ever defaulted

Higher investment returns compared to the industry

Historical portfolio returns (ROI – Peruvian SBS GAAP)⁽¹⁾

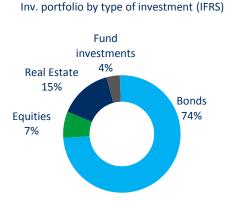


Source: Company and SMV information as of December 2015.

Note: Under Peruvian SBS GAAP.

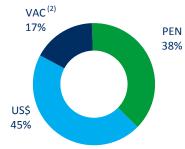
- (1) Investment returns in IFRS were 9.3%, 8.2% and 7.5% for 2013, 2014 and 2015, respectively.
- (2) Indexed to inflation.

Strategic asset allocation

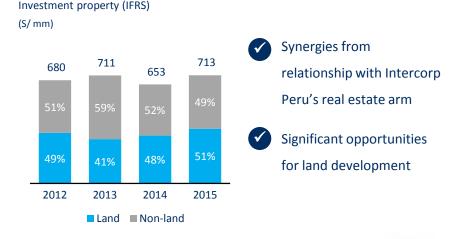


Inv. portfolio by currency (IFRS)

Interseguro

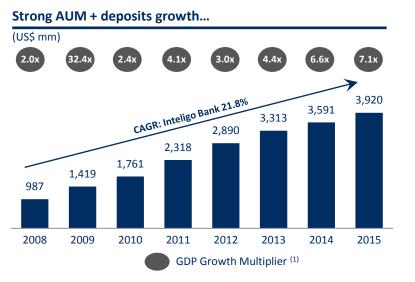


High quality real estate portfolio



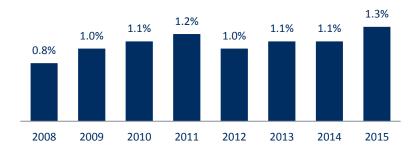
Inteligo: High growth wealth management business





...and high profitability...

Fees / Avg. AUM



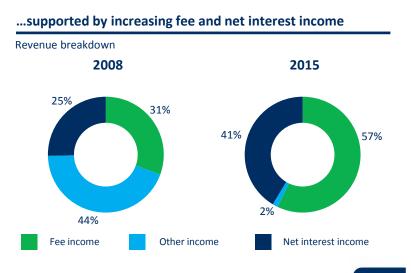
Source: SBS and company information as of December 2015.

Note: Data presented for Inteligo Bank.

GDP growth multiplier based on AuM + Deposits growth in soles.

Poised to benefit from wealth creation in Peru, driven by GDP per-capita income growth

- Serves 3,000+ clients with focus on high net worth individuals with investable assets between US\$0.5 and US\$10 million
- Increasingly well recognized brand in the market

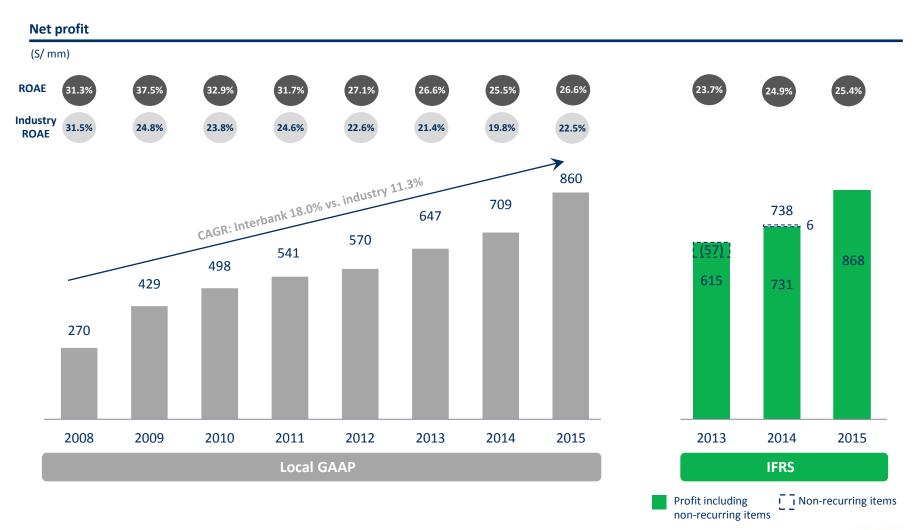


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Interbank: High profitability leading to solid earnings generation

🗖 Interbank

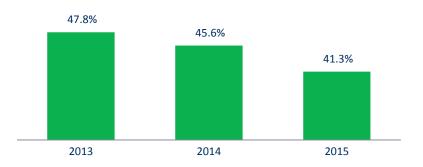


Interbank: High profitability leading to solid earnings generation

🗖 Interbank



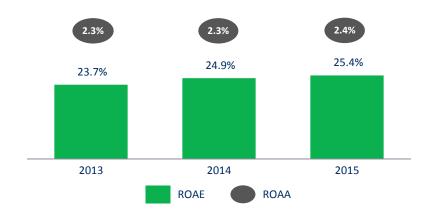
Efficiency (1)



NIM net of provision expense



ROAE and ROAA

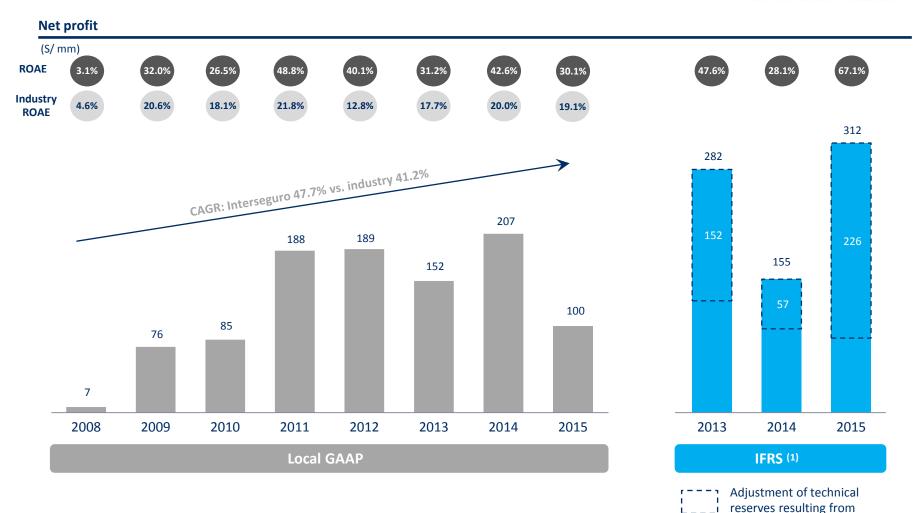


Note: Under IFRS.

(1) Efficiency ratio is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus fee income plus other income.

Interseguro: High profitability leading to solid earnings generation

Interseguro



Source: SMV and company information as of December 2015.

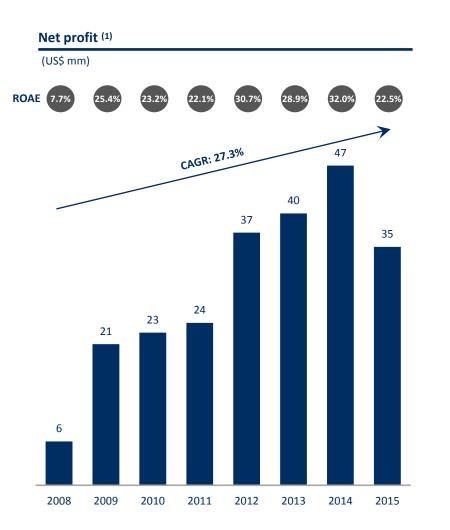
(1) Net profit increased due to releases of technical reserves resulting from increases in discount rate of S/152mm, S/57mm and S/226mm for 2013, 2014 and 2015, respectively.

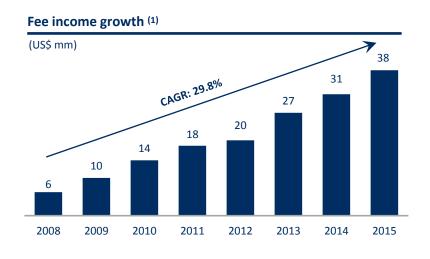
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changes in discount rate

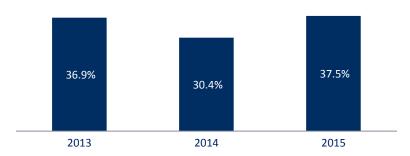
Inteligo: High profitability leading to solid earnings generation

INTELIGO





Efficiency (2)



Source: SBS and company information as of December 2015.

Figures for Inteligo Bank.

(2) Efficiency ratio for Inteligo Group is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus fee income plus other income.

IFS consistently delivering growth and profitability

Intercorp Financial Services Net profit (S/ mm) ROAE 25.0% 18.1% 32.1% 26.2% 34.0% 26.8% 24.6% 28.7% 1,239 226 975⁽¹⁾ CAGR: 23.8% 963(1) 726 152 706 699 507 499 249 2010 2011 2012 2013 2014 2015 2008 2009 2013 IFRS – Including Inteligo⁽²⁾ Local GAAP – Excluding Inteligo Adjustment of technical reserves resulting from changes in discount rate

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Source: SBS and Company information as of December 2015.

(1) Excluding non-recurring items, net profit for IFS was S/ 899mm and S/ 969mm for 2013 and 2014, respectively.

Net profit increased due to releases of technical reserves resulting from increases in discount rate of S/ 152mm, S/ 57mm, S/ (2) 226mm for 2013, 2014 and 2015, respectively.

IFS: Key investment highlights

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1 Peru: highly attractive market	 Top performing economy in Latin America Growing middle class with potential for significant wealth creation Fast-growing and profitable financial system

Clear strategy: speed, convenience and customer experience

Customer centric World class CRM Omni-channel / Digital Sales and convenience Strong culture GPTW

Strategic imperative

Strengthen leadership in core products

Improve market presence in attractive businesses

Increase profitability with focus on crossselling

Driver: Low penetration

- Expand retail customer base, leverage Inteligo's platform
- Consolidate position in credit cards, payroll loans and corporate banking
- Maintain leadership in annuities, diversify to new products (digital)

Driver: Increase market share

- Mortgages, consumer loans, payroll and retail deposits
- Small & medium corporates
- Bancassurance, on-shore wealth management

Driver: Leverage platform and efficiency

- Increase use of ADC for sales, service and payment
- Deepen cross-selling across 2MM+ customer base
- Leverage Intercorp platform for synergies

Experienced management team and strong corporate governance

Experienced and well-recognized management team				Sound governance practices		
Company	Name	Position	Int'l Experience	Years in Sector		■ IFS: 2 out of 5
Intercorp Interbank	Luis Felipe Castellanos	CEO / CEO	√	18	BOD with majority of independent	 Interbank ⁽⁴⁾: 9 out of 11 Interseguro ⁽⁴⁾: 2 out of 7
Intercorp	Gonzalo Basadre	Deputy CE / CEO	0 🗸	20	members	 Inteligo Bank ⁽⁴⁾: 2 out of 7
 Intercorp Financial Services Interbank 	Michela Casassa	CFO / CFO	\checkmark	21		 Relevant committees
INTELIGO	Reynaldo Roisenvit	CEO	\checkmark	22		ExecutiveAudit
GREAT Top 20 in Peru for the past 14 VORK Interbank					Strong corporate governance standards on	 Integral risk Executive credit Investments
GREAT PLACE TO WORK ¹ Interseguro WORK ² Top 5 in Peru ⁽²⁾ for the past five years, #5 in LatAm in 2015				IFS and subsidiaries	 Related party credit Highly supervised related party exposure, well below regulatory limits 	
GREAT PLACE TO WORK*		Гор 10 in Per /ears	u ⁽³⁾ for the pa	ast five		

Source: Company information.

- (1) Companies with over 1,000 employees.
- (2) Companies with 251 to 1,000 employees.
- (3) Companies with 30 to 250 employees.
- (4) Independent pursuant to local standards.

IFS: Key investment highlights

1 Peru: highly attractive market	 Top performing economy in Latin America Growing middle class with potential for significant wealth creation Fast-growing and profitable financial system
2 Unique platform to benefit from growth potential	 Leading retail banking platform Industry leader in annuities, the fastest-growing insurance product High growth wealth management business
3 Consistently delivering high growth & profitability	 Track record of sustainable growth Demonstrated ability to deliver superior results Consistently outperforming the industry
4 Clear strategy with strong corporate governance	 Clear strategy Experienced management team Strong corporate governance

Unique combination of growth, profitability and asset quality



Key financial figures – IFS (IFRS)

	As and f	Growth	Growth / Avg.		
S/ mm	2013	2014	2015	2015 vs. 2014	2014 vs. 2013
Balance Sheet					
Total gross loans	20,947	23,197	26,758	15.3%	10.7%
Total assets	36,179	40,376	50,001	23.8%	11.6%
Total deposits	22,067	23,381	28,488	21.8%	6.0%
Total equity	3,712	4,302	4,461	3.7%	15.9%
Income Statement					
Net interest and similar income	1,748	2,040	2,421	18.7%	16.7%
Provision for loan losses, net of recoveries	(377)	(426)	(646)	51.8%	12.8%
Total other income	1,264	1,244	1,506	21.1%	-1.6%
Net Premiums	559	676	775	14.7%	21.0%
Adjustment of technical reserves	(295)	(515)	(411)	-20.3%	74.7%
Net claims and benefits incurred	(174)	(181)	(259)	43.0%	4.2%
Total premiums earned less claims and benefits	90	(20)	106	n.m.	n.m.
Total other expenses	(1,471)	(1,541)	(1,770)	14.9%	4.7%
Total net profit	975	963	1,239	28.7%	-1.2%
Total recurring net profit	899	969	1,239	27.8%	7.8%
Key Ratios					
Net interest margin	5.7%	5.7%	5.8%	10 bps	0 bps
ROAA (annualized for each interim period)	2.9%	2.5%	2.8%	30 bps	-40 bps
ROAE (annualized for each interim period)	26.8%	24.6%	28.7%	410 bps	-220 bps
Efficiency ratio ⁽¹⁾	41.5%	41.4%	36.5%	-490 bps	-10 bps
Past-due-loan ratio	1.7%	2.3%	2.2%	-10 bps	60 bps

Source: Company information.

(1) Efficiency ratio is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus fee income plus other income plus net premiums earned.

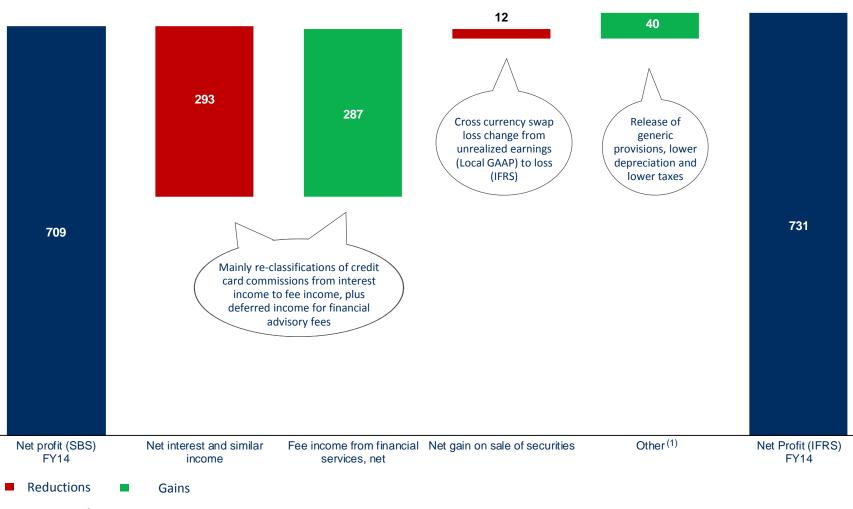
Key financial figures – By segment (IFRS)

	As and f	Growth	Growth / Avg.		
S/ mm	2013	2014	2015	2015 vs. 2014	2014 vs. 2013
Banking					
Total gross loans	19,841	21,791	25,100	15.2%	9.8%
Total deposits	20,239	21,124	25,881	22.5%	4.4%
Total net profit	615	731	868	18.8%	18.9%
Total recurring net profit	558	738	868	17.7%	32.1%
Net interest margin	6.2%	6.1%	6.0%	-10 bps	-10 bps
ROAE (annualized for each interim period)	23.7%	24.9%	25.4%	50 bps	120 bps
Efficiency ratio ⁽¹⁾	47.8%	45.6%	41.3%	-430 bps	-220 bps
Past-due-loan ratio	1.7%	2.5%	2.3%	-20 bps	80 bps
Insurance					
Net Premiums	559	676	775	14.7%	21.0%
Adjustment of technical reserves	(295)	(515)	(411)	-20.3%	74.7%
Net claims and benefits incurred	(174)	(181)	(259)	43.0%	4.2%
Total premiums earned less claims and benefits	90	(20)	106	n.m.	n.m.
Total net profit	282	155	312	101.9%	-45.1%
Total net profit ex. discount rate impacts	130	97	86	-11.2%	-25.0%
ROAE (annualized for each interim period)	47.6%	28.1%	67.1%	n.m.	n.m.
Wealth Management					
AUM + Deposits	9,261	10,724	13,192	23.0%	15.8%
Total net profit	109	134	106	-21.4%	22.8%
Fee income from financial services, net	79	96	122	27.2%	22.1%
ROAE (annualized for each interim period)	26.5%	28.1%	20.0%	-810 bps	160 bps

Source: Company information.

(1) Efficiency ratio is calculated by dividing (x) salaries and employee benefits plus administrative expenses plus depreciation and amortization by (y) net interest and similar income plus fee income plus other income.

Interbank's FY14 net profit bridge to IFRS Local GAAP vs. IFRS



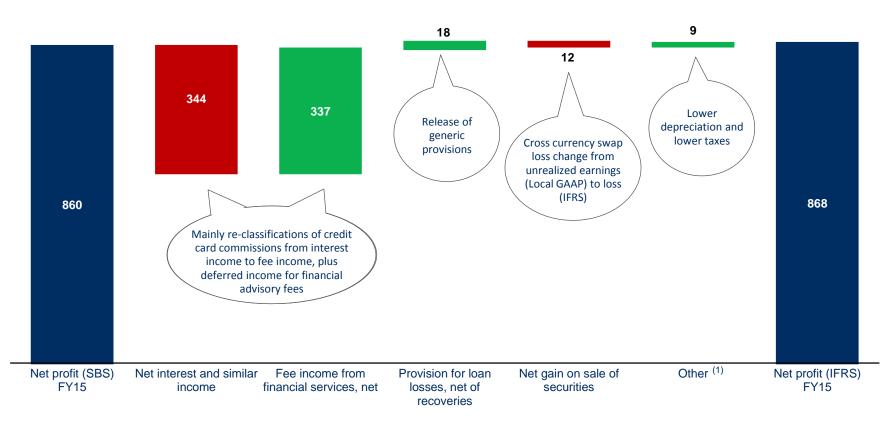
Source: Company information.

(S/ mm)

(1) Includes generic provision expenses (S/ 19mm), D&A expenses (S/ 10mm), other expenses (S/ 9mm) and taxes (S/ 2mm).

Interbank's FY15 net profit bridge to IFRS Local GAAP vs. IFRS

(S/ mm)



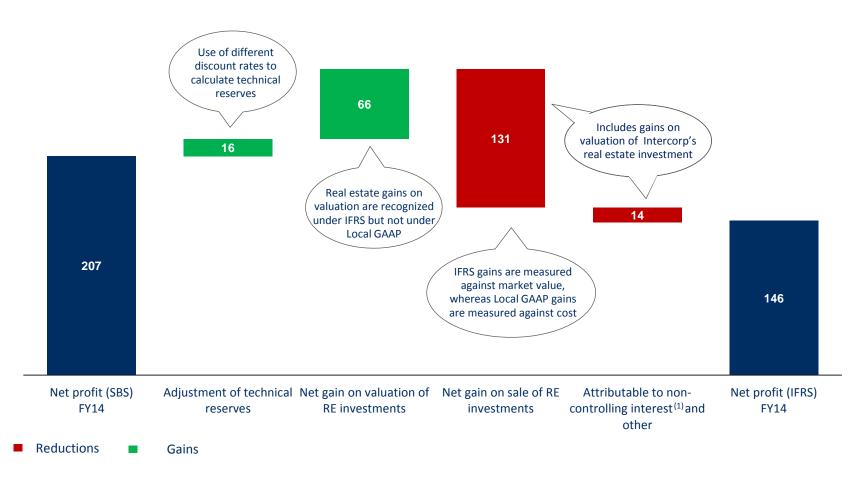
Reductions Gains

Source: Company information.

(1) Includes D&A expenses (S/ 3 million), tax expenses (S/ -1 million) and other expenses (S/ 7 million).

Interseguro's FY14 net profit bridge to IFRS Local GAAP vs. IFRS

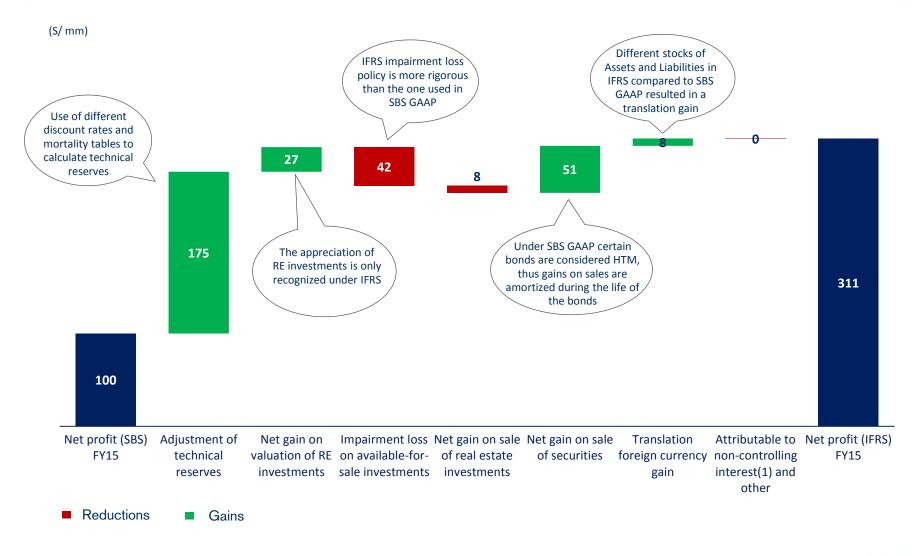
(S/ mm)



Source: Company information. Excludes reclassifications.

(1) Starting 4Q14, Interseguro began consolidating a real estate investment shared by Interseguro and Intercorp Real Estate Inc., a subsidiary of Intercorp Peru Ltd. Intercorp RE's part is then reported as attributable to non-controlling interest

Interseguro's FY15 net profit bridge to IFRS Local GAAP vs. IFRS



Source: Company information. Excludes reclassifications.

(1) Starting 4Q14, Interseguro began consolidating a real estate investment shared by Interseguro and Intercorp Real Estate Inc., a subsidiary of Intercorp Peru Ltd. Intercorp RE's part is then reported as attributable to non-controlling interest



